Asset Allocation Risk & Return Spectrum - January 2013

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15-Year Period from 1998-2012

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| Risk Level | Various Asset Allocation Models | | 15-Year Average Annualized Return (%) | 15-Year Growth of \$10,000* | Retirement Account Ending Balance** |
|--------------------------|--|--|---|--------------------------------|--|
| Very Conservative | 100% Cash | | 2.71 | 14,927 | 111,971 |
| Conservative | 50% Cash 50% Bonds | | 4.32 | 18,866 | 172,197 |
| Moderate | 25% Cash 25% Bonds 25% US Stock 25% Non-US Stock | | 5.00 | 20,795 | 191,640 |
| Moderately Aggressive | 60% US Stock 40% Bonds Traditional "Balanced" Fund | | 5.64 | 22,787 | 229,856 |
| Moderately Aggressive | 8.33% in 12 different asset classes Diversified 7Twelve™ Portfolio | | <mark>7.95</mark> | <mark>31,494</mark> | <mark>387,243</mark> |
| Very Aggressive | 100% US Stock | | 4.39 | 19,056 | 163,521 |

^{*} Ending account balance on December 31, 2012 assuming a lump sum investment of \$10,000 on January 1, 1998 (15-year period).

^{**} Ending account balance on 12/31/2012 in a retirement portfolio with a starting balance of \$250,000 on January 1, 1998, 5% initial withdraw rate, 3% cost of living increase in the annual cash withdrawal. A total of 15 annual withdrawals totaling \$232,486.